

Curriculum Vita of Jacques van Tonder
(ID – 7807175077081)
Cell No: +27763094627
Available for interviews at your convenience



To whom it may concern:

Thank you for the opportunity to present myself to you!

Over the past 25 years I have gained a vast experience portfolio of business management and sales, human resources, and people skills.

Running my own business for the past 15 years has given me the opportunity to gain wisdom in all aspects of business management, people skills and life wisdom.

I am hard working, persistent, goal driven, team player, captain when needed, focused, reliable, stable, friendly, motivated, helpful, passionate about people, love to meet new people, problem solver, neat, driven by compassion, keep my word, successful business builder and a fast learner.

Your company/family will strongly benefit having me as part of the team.

Best Regards
Jacques van Tonder

Summary of my behavior:

Emotional Intelligent
Ethical in behavior and sound judgment
Assertive/Strong Christian Value system
Ability to multitask
Self-motivated
Results driven
Diversity awareness and ability to work with different ethnic as well as cultural groups with
Sensitivity/Effectiveness
Ability to deal with criticism
Awareness of self and leadership approach
Impact of leadership style/ approach on others
Ability to manage stress
Ability to perform under pressure
Balancing work, and life demands
Team player and not just an individual
Diplomatic/tactful
Open to new ideas and ways of thinking
Natural problem solver
Embraces and accepts change
Technically Inclined

Skills I have acquired the past 25 years:

Plumbing, welding, building, excavating, machinery, farming, operating equipment, trucking, planting, harvesting, animal care, servicing equipment, fixing motors and engines, business building & management, selling, book keeping, financial management, cooking, bar tending, gardening, fishing, hunting, teaching, being a husband.

PERSONAL DETAILS

SURNAME	:	van Tonder		
CHRISTIAN NAME /S	:	Jacques		
KNOWN NAME	:	Jacques		
GENDER	:	Male		
PASSPORT NO	:	A05341552		
SOCIAL SECURITY NO	:	203-77-8052 (USA)		
ID NUMBER	:	7807175077081		
AGE	:	44		
TELEPHONE NUMBER	:	+27763094627		
E-MAIL ADDRESS	:	jacquesfaithvantonder@gmail.com		
RESIDENTIAL ADDRESS	:	Driehoek Farm, R357 Douglas Road, Kimberley		
MARITAL STATUS	:	Happily Married since 2009		
DEPENDANTS	:	0		
Relocate	:	Willing to Relocate		
NATIONALITY	:	RSA		
ETHNIC / RACE	:	White		
DRIVERS LICENCE	:	08 EB South Africa / Class C United States of America		
OWN TRANSPORT	:	Yes		
LANGUAGE PROFICIENCY		Speak	Read	Write
English	:	Excellent	Excellent	Excellent
Afrikaans	:	Excellent	Excellent	Excellent

QUALIFICATIONS

SCHOOL QUALIFICATIONS

NAME OF INSTITUTION	:	Grey College
HIGHEST GRADE PASSED	:	Grade 12
YEAR COMPLETED	:	1996

TERTIARY QUALIFICATIONS

INSTITUTION	:	Technicon Free State Hotel School
DIPLOMA / DEGREE	:	Diploma
YEAR COMPLETED	:	1998

ADDITIONAL COURSES

- Suggestive Selling Courses at Spur (South African Restaurant Chain)
- Leadership Course at CRC (Church Leadership)

COMPUTER SKILLS

- Full Computer Skills
- Design
- Word
- Excel
- Social Media Marketing
- Power Point
- Open Source Design

WORKING EXPERIENCE

1. MOST RECENT

COMPANY NAME	:	Moore's Farm Seed and Grain
TYPE OF COMPANY	:	Grain and Seed Farm
CITY / TOWN	:	Resaca, Georgia, Atlanta USA
PERIOD OF EMPLOYMENT	:	18 May 2022 To 1 December 2022
POSITION HELD	:	Farm Worker
REMUNERATION	:	+\$ 4000 and benefits, farm truck and accommodation

JOB DESCRIPTION

- General farm work as was needed
- Machine operator, skid steer, forklift, loader, tractors, trucks, excavator, tract tractors
- Transport grains from field to farm silo's
- Service of farming equipment, mechanical, tires, part replacements
- Cleaning of farm equipment and general service interval checks
- Getting parts from suppliers fit and install on farm equipment
- Running and cleaning of farm workshop
- Ground preparation, plowing, filling trenches adding fertilizer
- Chemical mixing for sprayers and seed advancements
- Moving farming equipment to different farms
- Maintenance of silos, motors, general upkeep to ensure best operation
- Service of trucks, and service and repair of airlines
- Planting and harvesting of soybean, maize, oats, granola, milo, corn
- Plumbing, water points
- Welding and repairs as needed on equipment
- General upkeep of farm, cleaning and maintenance
- Truck weight at scales and grains moisture checks
- Helping with deliveries of animal feeds and customer service

REASON FOR LEAVING : Visa expired – seasonal contract H2A

2. COMPANY NAME : **Bricktile Magic Franchises Pty Ltd**
TYPE OF COMPANY : Franchise Group / Renovation and building
CITY / TOWN : Kimberley, South Africa
PERIOD OF EMPLOYMENT : 2 December 2016 To 2022
POSITION HELD : Owner/Founder
REMUNERATION : R 45 000-00 + Commission and benefits

JOB DESCRIPTION

- To build the national footprint of franchises in SA with 50 franchises(currently 21 franchises sold)
- Extensive cold calling done the past 3 years to help establish area franchise market and clientele
- Travel throughout SA to support franchises and clients
- Ensure franchises reach monthly sales targets
- Follow up and closing of pending business leads to reach targets for franchises
- Monitor competition trades, advertising and prices
- Control stock ordered and manage stock levels
- Manage Wellbeing of franchises and healthy business practices
- Manage invoicing and clients deliveries
- Weekly planning for franchises
- Monitor franchises quotations, ordering and invoices
- Selling of new franchises, marketing and online advertising
- Manage Social Media context posted by franchises
- Manage pricing structures from franchises
- Schedule delivery pick up and final delivery at clients
- Manage stock losses and returns
- General overall management and financial control of the BTM Franchise Group
- Negotiate on behalf of franchises to key account clients for stock supply to local franchise area

REASON FOR LEAVING : Sold the Business to farm in USA

3.COMPANY NAME : **Bricktile Magic Factory SA**
TYPE OF COMPANY : Manufacturing / Distribution
CITY / TOWN : Kimberley
PERIOD OF EMPLOYMENT : 2 January 2010 To 2 January 2015
POSITION HELD : Co-Founder / Co-owner

JOB DESCRIPTION

- General Management and running of factory and business
- Financial daily management and budgets
- Establishing factory, manage production and control of raw stock materials
- Payroll
- Establish export market
- Manage key account clients, stock ordering and purchase control
- Extensive cold calling done to sell and market products
- Introduce new color ranges to clients
- Manage key account clients
- Key account stock management and control
- Support to clients on product range

REASON FOR LEAVING : Started the franchise group

4. COMPANY NAME : Excell Catering Equipment
TYPE OF COMPANY : Suppliers of industrial kitchen equipment
CITY / TOWN : Kimberley
PERIOD OF EMPLOYMENT : 5 January 2003 To 19 December 2009
POSITION HELD : Sales Representative

JOB DESCRIPTION

- Calling on the whole of Northern Cape, parts of Free State and North West,
- Cold Calling on Pick n Pay, Spars, Checkers, Wholesalers, Government etc
- Ensure new business comes from my area and reach sales targets daily
- Calling on existing clients establish needs and consumer behaviors
- Manage clients credit, invoicing and orders
- Call on 25-40 clients daily(70% cold calling)
- Manage call sheets and process data capturing
- Keep clients billing information up to date
- Management of all client deliveries and stock control
- Account Management
- Identify new markets and marketing opportunities
- Implementation of marketing, launches and promotions
- Build up email, sms customer database
- Train clients and support on new equipment
- Help clients identify target markets in their area
- Identify and implement of marketing strategies for clients
- Manage Customer returns and Invoicing

REASON FOR LEAVING : Started Bricktile Magic

5. COMPANY NAME : Spur Steak Ranches
TYPE OF COMPANY : Food service
CITY / TOWN : Kimberley
PERIOD OF EMPLOYMENT : 3 January 1999 To 3 January 2003
POSITION HELD : Manager

JOB DESCRIPTION

- Management of food and beverage stock & losses
- Ordering of stock and food
- Manage food control
- Daily and weekly ordering
- Daily issues as per prep sheets - both wet and dry
- Comprehensive check of daily cash - up and banking
- Stock rotation, do when issuing and checking in of suppliers goods - FIFO
- Cleaning and rotation of stock in fridges and store rooms - FIFO
- Thorough check of all food preparation in terms of quality and quantity in all sections
- Costing of all products manufactured, if required
- Filling in daily preparation sheets, ie. initial part of daily administration
- Daily/weekly shift roster planning (this to include organizing permanent shifts and standbys)
- Introduce incentive scheme at daily motivational and informational meetings inspiring waitrons to merchandise.
- Cash up and daily balance sheets
- Keep food cost below 34%
- Planning of events and functions special menus
- Open and Close of store

REASON FOR LEAVING : Started work at Excell Catering

REFERENCES

COMPANY : Moore's Farm Seed and Grain
REFEREE : Robbie Smith
REFEREE'S POSITION : Farm Manager
TELEPHONE NUMBER : +1 706 217 7424

COMPANY : Bricktile Magic SA
REFEREE : Juaan Myburgh
REFEREE'S POSITION : Owner/Founder
TELEPHONE NUMBER : 082 709 2022

COMPANY : Spur Steak Ranches
REFEREE : Shane Tolmy
REFEREE'S POSITION : Owner
TELEPHONE NUMBER : 082 463 0700

COMPANY : The Word Church Kimberley
REFEREE : Bruce Milne
REFEREE'S POSITION : Head Pastor
TELEPHONE NUMBER : 079 264 0884

COMPANY : Excell Catering Equipment
REFEREE : Barry Menopetros
REFEREE'S POSITION : Partner
TELEPHONE NUMBER : 083 225 2207

COMPANY : Excell Catering Equipment
REFEREE : Sean Kriel
REFEREE'S POSITION : Partner/founder
TELEPHONE NUMBER : 083 235 0169

Final Note:

Thank you for looking at my curriculum vita and thank you for your time!

If you need any additional information or references please contact me,

My life's motto:

"Today only happens once, Make it, amazing!"

Find me on facebook: <https://www.facebook.com/jvt007>